



ANNUAL REPORT

2016

FROM OUR CEO



In my first days as CEO, I joined our young people for dinner made by our culinary students, sitting with a young man who shared his struggles with his sexual orientation and unstable housing.

I was moved. I know now that his trust in me came from the sense of community we create.

Months later, I attended a workshop for immigrants concerned about their futures in the wake of the national election. The tension was palpable, but our staff's expertise was a balm to their anxieties.

All of our young people are seeking a chance at a better, more stable future.

Some come to us in crisis, while others are seeking opportunity. No matter their need, we support them as they prepare for what's ahead.

That is our strength.

We tackle the obstacles facing New York's young people, supporting 10,000 each year. We offer one-of-a-kind opportunities: job placement, health care, crisis intervention, college preparation and high school equivalencies, legal representation, and more.

This year, we:

- expanded our career programs to include high-demand trade paths, including culinary and masonry
- increased specialized staffing to aid those who have been sexually exploited
- won a major national grant from the Annie E. Casey Foundation to provide tailored support for youth in the juvenile justice and/or foster care systems
- won a \$6.49 million city-wide grant as a model youth hub.

This is a fraction of our impressive accomplishments this year.

Your support is essential to our efforts — I personally thank you on behalf of the young people we support.

Eric Weingartner
Chief Executive Officer

FROM OUR EXECUTIVE DIRECTOR



placed in jobs in masonry, historical preservation, and technical theater. With our tailored support, young people are taking huge strides toward self-sustaining careers.

While we're starting small with these programs so we can break down the toughest barriers and figure out what works best, our long-standing programs are achieving remarkable scale. Ten years ago, we started a training, internship, and jobs program with Gap Inc., beginning with a couple dozen internships. It now places 334 interns a year, with 70% offered permanent jobs. We're working collaboratively to expand our numbers to 542 young people a year by 2023 to help Gap Inc. reach their ambitious goal of 5% of all national entry-level hires coming from this program.

We are confident that with the right resources — including support from you — there are no limits to what young people can achieve. Intervening the right way now shapes a positive path for their futures!

Thank you for helping us create such meaningful opportunities for young people.

Julie L. Shapiro
Executive Director

This past year, we accomplished some of our most exciting and trail-blazing work through our partnerships.

As a new national grantee of the Annie E. Casey Foundation, we are working to improve post-secondary outcomes for foster care, justice-involved, and homeless youth in New York City through deep collaborations with city agencies, universities, and other nonprofits. We help these young people advance through programs that support their successful transition to college, as well as through customized training programs for emergency medical technician (EMT) and IT jobs.

In other new partnerships, young people are being trained and



Our Impact in 2016

A nationally-recognized, holistic model that provides everything a young person could need in one place, free and confidentially.

10,000

people ages 12-24 came to us for the opportunity to build a better life.

19%

were homeless or housing insecure.

34%

were out of school.

3,000

young people participated in our career and education services.

500+

people were trained for and placed in paid internships.

300

were successfully enrolled in college.

40%

of people originally joined for our health services: more than 4,200 patients total.

1,600

runaway and homeless youth visited our drop-in center.

25%

of our runaway and homeless youth were connected to career and education programs.

1,200

young people received legal representation in civil cases.

97%

of our immigration clients obtained permanent lawful status or other improved status.





Renee

age 20

Renee left the Dominican Republic as a teen three years ago. Because of her age, she didn't know what being undocumented would mean for her future.

"You can't work or go to college. Nothing," Renee says. It was the biggest challenge she's faced. It held her back from her dreams.

She started coming to The Door to spend time with a friend. But when she realized we offered free legal services, she jumped at the chance for help. With our support, she was able to get her green card.

With that road block out of her path, she dove into some of our other programs. She completed our Culinary Training program,

and she can still often be found in our kitchen, helping the chef make dinner. "I enjoy it because what you learn in that kitchen — or just at The Door period — you can take home."

She also joined our College Paths program and has just finished her first year at Brooklyn Manhattan Community College, where she's studying human services.

Though she's already done so much, she's ready for more: she hopes one day to work with undocumented youth. "It is so important to give back. Especially now. Things are really scary, even for me sometimes. I want to be a voice for the voiceless."

"When you're undocumented, you're isolated. You feel useless, hopeless."



Amazia

age 20

Amazia has bounced around a lot and has had a sometimes-challenging relationship with his family. But he's always known what he wanted to do with his future: to be an engineer, a creator.

Paying for school was a daunting obstacle for him, so he came to The Door to find work. Not only did our staff help him find his first job, we also helped him enroll in college so he could start studying electrical engineering.

Though he's passionate about his academics, he's also been developing another love of his: music. He's an avid songwriter, vocalist, and emcee. Within a few short weeks, he became a core member of our Vanguard Development

Project — a collective of young artists who are passionate about pursuing careers in music.

"It's been a humbling experience to be accepted into this family. They've taught me to be my best self — not just with my music, but personally. They've helped me through some tough times."

For Amazia, music and engineering are two intertwining pieces of his heart. He plans to finish school, create a tech firm, and stay active as a musician.

"I've learned to see myself through the eyes of people who want me to succeed. I deserve good things if I have the passion, the drive, and make the time."

"No matter how hard your life is, there is always a chance to make it better."

OUR FINANCIAL REPORT

BALANCE SHEET

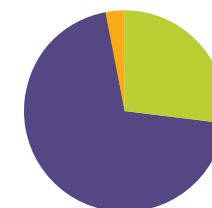
Years Ending June 30	2016	2015
ASSETS		
Cash and cash equivalents	\$ 10,237,416	\$ 1,280,533
Due from related party [†]	1,000,000	—
Investments	29,230,630	37,743,298
Government grants & other receivable	2,620,639	2,371,866
Pledges receivable	2,131,873	1,855,958
Prepaid and other assets	361,709	417,915
Land, buildings and equipment (net)	19,643,189	14,155,948
Total Assets	\$ 65,225,456	\$ 57,825,518
LIABILITIES		
Accrued vacation	\$ 326,752	\$ 260,153
Accounts payable and accrued expenses	1,148,996	1,249,302
Advances under government grants	212,687	225,793
Amounts held for others	1,954,244	—
Total Liabilities	\$ 3,642,679	\$ 1,735,248
NET ASSETS		
Unrestricted: Undesignated for general use	\$ 4,801,194	\$ 7,300,322
Unrestricted: Board designated	33,719,064	31,624,259
Unrestricted: Net investment in fixed assets	19,643,189	14,155,948
Temporarily restricted	3,119,330	2,709,741
Permanently restricted	300,000	300,000
Total Net Assets	\$ 61,582,777	\$ 56,090,270
Total Liabilities and Net Assets	\$ 65,225,456	\$ 57,825,518

[†]On June 24, 2016, The Door made an interest free loan in the amount of \$1,000,000 to University Settlement to cover end of the year regular expenses.

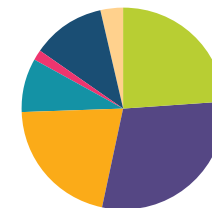
STATEMENT OF ACTIVITIES

Years Ending June 30	2016	2015
SUPPORT & REVENUES		
Private support:		
Individuals, corporations, foundations	\$ 4,751,600	\$ 4,326,722
Government grants and contracts	12,311,361	14,943,402
Total Support	\$ 17,062,961	\$ 19,270,124
Management fee	\$ 508,082	\$ 452,000
Total Other Operating Revenues	\$ 508,082	\$ 452,000
Total Operating Support & Revenues	\$ 17,571,043	\$ 19,722,124
EXPENSES		
Program Services		
Counseling	\$ 4,591,526	\$ 4,208,992
Career & Education	5,638,529	3,539,787
Health Center	4,013,300	3,907,843
Legal	1,629,666	1,367,855
Nutrition	317,496	382,514
Total Program Services	\$ 16,190,517	\$ 13,406,991
Supporting Services		
Management & general	\$ 2,252,920	\$ 1,537,294
Fundraising	662,626	481,775
Total Supporting Services	\$ 2,915,546	\$ 2,019,069
Total Expenses	\$ 19,106,063	\$ 15,426,060
NON OPERATING REVENUES		
Rental income, net	\$ 188,930	\$ 162,997
Gain on exchange of property, net	7,899,864	—
Miscellaneous	46,885	2,254
Investment income, net	(1,108,152)	291,487
Total Non Operating Revenues	\$ 7,027,527	\$ 456,738
Change in net assets*	\$ 5,492,507	\$ 4,752,802
Net assets, beginning of year	56,090,270	51,337,468
Net assets, end of year	\$ 61,582,777	\$ 56,090,270

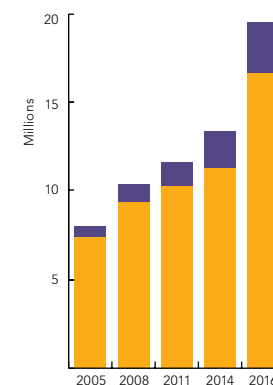
*Net of depreciation



Private support (27.04%)
Government grants (70.07%)
Management fees (2.89%)



Counseling (24.03%)
Career & Education (29.51%)
Health Center (21.01%)
Legal (8.53%)
Nutrition (1.66%)
Management & general (11.79%)
Fundraising (3.47%)



Expense Growth

Supporting Services
Programs

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You are the reason 10,000
vulnerable young people can
overcome immense obstacles
and make progress towards
a brighter future.

This report is just a snapshot of
our work in 2016: a few stories
from the thousands of lives we —
and you — change every day.

Make a gift today and be part
of the transformation:

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